

**2016**  
**REAL ESTATE &  
DEVELOPMENT AWARDS**



**COMMERCIAL DEALS OF THE YEAR**

**COMMERCIAL IRON MAN**  
**MICHAEL ZERE**

**ZERE REAL ESTATE SERVICES, 87 DEALS**

Michael Zere, executive vice president at Zere Real Estate Services in Ronkonkoma, is consistently one of the most prolific dealmakers on Long Island. Zere, whose nickname around his office is 'Deals On Wheels,' closed on 87 commercial real estate deals in leasing space and sales in both industrial and office properties in 2015.

A 26-year veteran of the commercial real

estate industry, Zere can often be spotted driving his pickup truck in and out of the area's industrial and office properties on his way to deliver documents and lease agreements to his extensive list of clients.

Despite his frenetic work schedule, Zere, the eldest son of commercial real estate doyenne Marie Zere, still finds the energy to help his wife Sandra raise their five sons, who range in age from 3 to 14.

